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## HSBC CUTS FIXED HOME LOAN RATES ONE-YEAR RATE SLASHED TO 5.80%

HSBC Bank Australia has reduced its one-year fixed interest rate by 135 basis points to 5.80 per cent. Most other HSBC fixed rates have been cut by up to 30 basis points.

John Lane, head of home loans for HSBC Australia, said “The recent fall in cost of funds, combined with HSBC’s ability to take advantage of global market conditions, have allowed us to introduce the lowest one-year fixed home loan rate in the Australian banking market.

“Two significant rate cuts by the Reserve Bank in the last couple of months, combined with the market’s expectation of more in the coming year have seen a significant reduction in the short-term cost of funds in the commercial market,” Lane said.

“This is a win-win situation for borrowers. Not only can it give them certainty around their monthly repayments for the next 12 months and, with the market predicting the RBA will cut the cash rate by over 100 basis points over the next year, they may benefit from a 12-month fixed rate that’s considerably lower than any variable rates likely to appear in the market in the same period,” he said.

HSBC’s fixed rates have been adjusted as follows:

Product	Previous interest rate	New interest rate
1 year fixed rate	7.15%	5.80%
2 year fixed rate	7.15%	7.15%
3 year fixed rate	7.59%	7.39%
4 year fixed rate	7.69%	7.39%
5 year fixed rate	7.69%	7.39%

*ends/more*

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### **Notes to editors**

#### **HSBC Bank Australia**

In Australia, the HSBC Group offers an extensive range of financial services through a network of 35 branches and offices. These services include personal and commercial financial services, financial planning, trade finance, treasury and financial markets, payments and cash management and securities custody. Principal HSBC Group members operating in Australia include HSBC Bank Australia Limited (ABN 48 006 434 162) and The Hongkong and Shanghai Banking Corporation (ABN 65 117 925 970). HSBC is marketed worldwide as ‘the world’s local bank’.

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This news release is issued by

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News Release